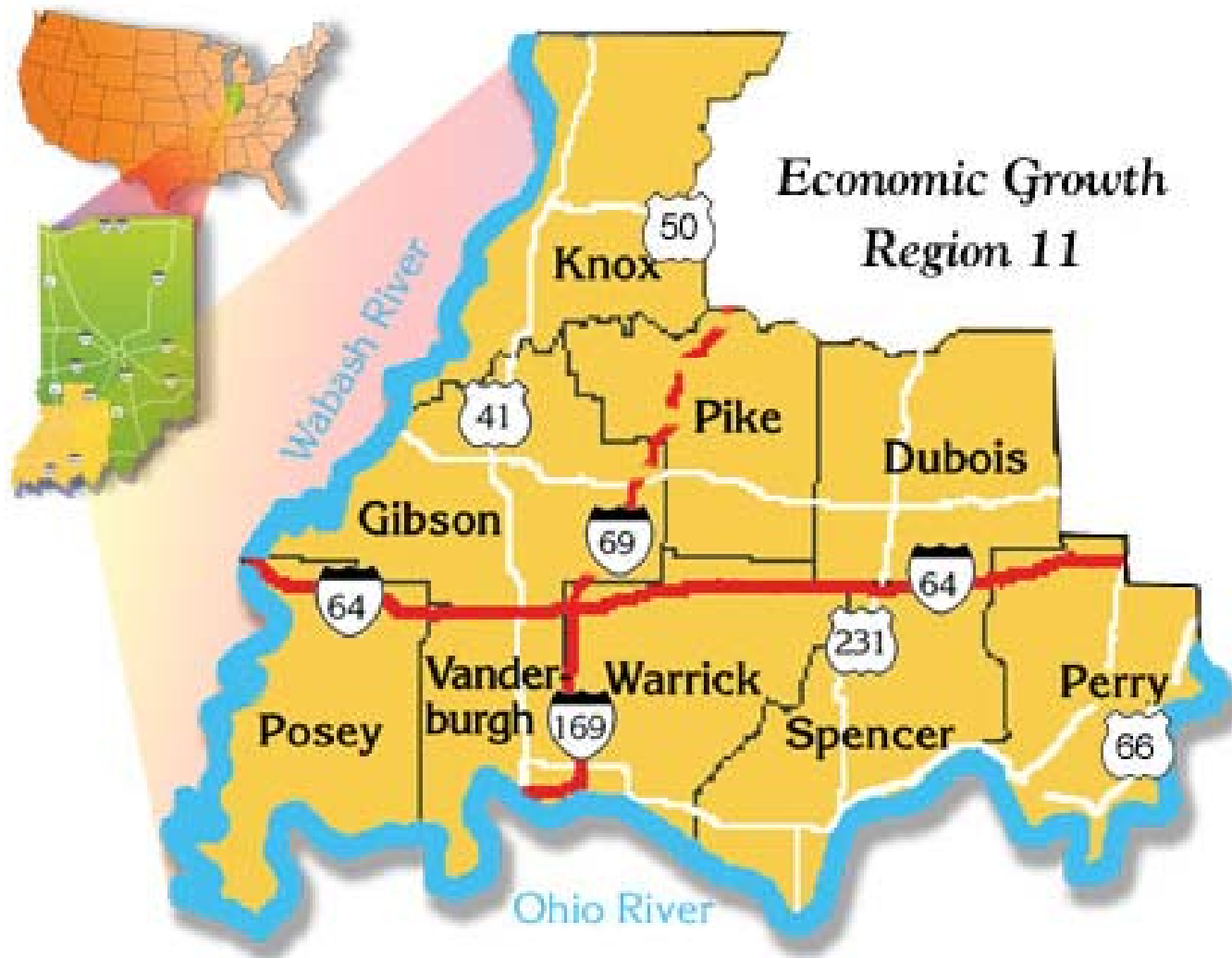


# Grow Southwest Indiana Workforce Investment Board

**Service Provider Bidders Conference**

**May 9, 2014**

# Region 11



# Timeline

- RFP Issued 4-28-14
- Bidders Conference 5-09-14
- Proposal Due Date 6-06-14
- Proposals Opened 6-09-14
- Bidders Presentations 6-16-14
- Tentative Contract Award 6-27-14
- Contract Start Date 8-01-14

*The Board reserves the right to reject any and all bids.*

*Lobbying is strictly prohibited. No bidder (including Board members, employees, or other agents) shall contact the Board members or staff after the release of the RFP to secure favorable treatment with regard to the awarding of a contract. Should such contact occur, the Board reserves the right to reject the offending bidder.*

# Purpose

- Solicit competitive proposals to serve Adult, Dislocated Worker and Youth under the Workforce Investment Act (WIA) in Region 11.
- The Board anticipates awarding one or more contracts.
- The Board reserves the right to award either performance based or cost reimbursement contracts at its discretion.
- Contract is anticipated to be for two (2) years with Board option for year three (3).
- May bid on Youth separate from Adult and Dislocated Worker.

# Other

- The needs of business and employees in Region 11 are met.
- Appropriate services are provided. (Community Marriage Builders)
- Appropriate assistance for eligible Youth with partnerships to help impact Youth.
- Jobs for America's Graduates (JAG) is model for Youth Program.
- Anticipated funding PY14: Youth \$900,000; Adult & Dislocated Worker \$1,500,000.
- Funding may be adjusted up or down at discretion of Board.
- Board reserves the right to approve director of operations and executive director.
- Board reserves the right to hire staff directly.

# WorkOne Office Schedules

- Dubois / Jasper
  - Monday through Friday
- Gibson / Princeton
  - Monday through Friday
- Knox / Vincennes
  - Monday through Friday
- Perry / Tell City
  - Monday & Thursday
- Posey / Mt. Vernon
  - Thursday
- Spencer / Rockport
  - Tuesday & Friday
- Vanderburgh / Evansville
  - Monday through Friday
- Warrick / Boonville
  - Tuesday, Thursday & Friday
- All offices open at 8:00am on Monday, Tuesday, Thursday & Friday and 10:00am on Wednesday due to Team Time.

# Customer Services

- Integration: Seamless coordination of services with other staff
- Customer Choice: Customers should be actively involved in their services
- Accountability: Performance driven, outcome based system that uses data collection along with customer feedback to assess program success
- Follow WIA Regulations and Standard Operating Procedures
- Job readiness and job placements are high priority
- Emphasize short-term certificate programs
- No disallowed costs

# Common Measures

Adult Measures	Dislocated Worker Measures	Youth Measures
Entered Employment (PY 13 – 62%)	Entered Employment (PY 13 – 67%)	Placement in Employment or Education (PY 13 – 64%)
Retention (PY 13 – 83%)	Retention (PY 13 – 88%)	Attainment of Degree or Certificate (PY 13 – 58%)
Earnings Increase (PY 13 - \$13,000)	Earnings Increase (PY 13 - \$15,750)	Literacy and Numeracy Gains (PY 13 – 41%)

Provider is expected to meet or exceed all Common Measures



# Requirements

- One original and three copies (marked “Copy”). Sealed envelope identifying what program(s) and counties the proposal covers. No faxed or emailed copies.
- Must include Accounting & Cash Management Procedures including Cost Allocation Plan and Current Financial Statement
- Employee Handbook
- Received at Grow Southwest Indiana Workforce, 318 Main Street, Suite 504, Evansville IN by 4:00 p.m. Central Time on June 6, 2014.
- Electronic copy must be included
- No hard covers or binders (removable clips are okay)

# Scoring

- Format & Completeness: 5 points
- Quality of approach to providing services and meeting or exceeding the performance measures for WIA: 25 points
- Demonstrated completeness in providing services: 30 points
- Community presence, relationships and collaboration: 20 points
- Cost: 20 points

Questions?